

# Agenda:

<b>Day – I (13<sup>th</sup> March 2013)</b>	
Inaugural Session I Dinner and Networking Evening	<i>Registration, Welcome, opening address, Introductions</i>  <i><u>The Effective CEO – A Visionary Perspective</u></i>
<b>Day II (14<sup>th</sup> March 2013)</b>	
Morning	An Overview of the Issues, Challenges and Opportunities  <i>Facilitator: Prof. Y R K Reddy</i>
Session – II	<i><u>The Global Crises and Development Finance – A New Lease of Life for DFIs?</u></i>  <i>Key Presentation: Prof. R K Reddy</i>  <i>Perspective I: Dr. Lufeyo Banda</i>  <i>Perspective I: Dr. Vincent Mhlanga</i>
Session – III	<i><u>The Explicit and Implicit Mandates for DFIs – Balancing &amp; Achieving Goals.</u></i>  <i>Moderator: Dr. Lufeyo Banda</i>  <i>Perspective I: Ms. Lorato Morapedi</i>  <i>Perspective II: Dr. David Jarvis</i>
	<i><u>Lunch and Networking Break</u></i>
Afternoon	<i><u>Power and Negotiations – The Key Levers for CEOs</u></i>  <i>Facilitator: Dr. Geoff Heald</i>
Session – IV	
<b>Day III (15<sup>th</sup> March 2013)</b>	
Morning	<i><u>Corporate Governance &amp; Prudential Standards – Are they a Pain or Panacea?</u></i>  <i>Key Presentation: Mr. Patrick Chisanga</i>  <i>Perspective I: Mr. Peter Noni</i>  <i>Perspective II: Prof. Y R K Reddy</i>
Session – V	
Morning	<i><u>Operating force-field for CEOs – Leads for Re-thinking the Role Amidst Overload of Expectations</u></i>  <i>Key Presentation: Amb. Leonard Iipumbu</i>  <i>Perspective I: Mr. Dumisani Msibi</i>
Session – VI	
	<i><u>Management Development in SADC DFIs: Way Forward</u></i>  <i><u>General Discussion</u></i>
Summary & Closing	<i><u>Summary and Close</u></i>  <i>Mr. Stuart Kufeni</i>
	<i><u>Lunch and Networking</u></i>



The SADC-DFRC is a  
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## Chief Executive Officer's Colloquium

Policy Environment, Stakeholder Expectations and DFI Mandate:

### The Central Role of the CEO

13<sup>th</sup> – 15<sup>th</sup> March 2013

Birchwood Hotel & OR Tambo Conference Center  
Johannesburg, South Africa

## Introduction:

A high-powered executive development programme for Chief Executive Officers of development finance institutions dealing with the unique role and challenges of the CEO as a leader and manager, and addressing contemporary themes and developments in a dynamic, turbulent and complex national, regional and global environment .

## Background:

The role of the Chief Executive Officer (CEO) has returned to the center-stage in the context of the recent crises and the prolonged low-growth, if not no-growth environment. The CEO has become the fulcrum on which the enterprise is delicately balanced for meeting the challenges of the future while weighing-in the current resources and opportunities. The role of the CEOs of the Development Finance Institutions (DFIs) has become even more critical in the specific context of Southern African Development Community (SADC) region, given the special place of development finance in the context of challenging socio-economic goals. The pressures for constant trades-off between the commercial imperatives and developmental/public policy obligations among the State-owned enterprises (SOEs) – for most DFIs are state owned – make the task of the CEOs ever more onerous. Given the galloping expectations from stakeholders amidst the ever-increasing resource constraints and competitiveness, CEOs are indeed aspiring for advanced insights into managing their institutions and fulfilling their mandates in the newer context.

Consequently, the Development Finance Resource Centre (DFRC) has taken up the initiative of announcing this colloquium for the CEOs to bring them together on a common platform to think through – with appropriate facilitation – the competencies necessary for dealing with the contextual issues.

## Approach:

This colloquium has been uniquely conceptualised and designed to deliver insights for re-thinking the CEOs role for optimal achievement of their mandates. The design comprises of academic facilitation from international resource persons, presentations by leading experts and well known CEOs combined with highly interactive sessions that may include case/decision examples and exercises. In the main, the design aims to cover key issues relating to the policy environment consequent to the global financial crisis and economic down turn and their ripple effect on DFIs; key policy changes that influence and affect resources flow and investment/lending markets as well as the overall nature of competition for DFIs; the governance dynamics relating to SOE; and leadership challenges in meeting the mandates. The colloquium will also include a consultation process for further steps in developing the knowledge and competence executive management through alternative approaches.

## Programme Objective:

The objectives of the colloquium are to:

- Provide an opportunity for CEOs of DFIs in the SADC region to re-configure the priorities in their roles in the

context of the new expectations, challenges and emerging conditions for development finance and state owned enterprises,

- Provide a platform for exchange of ideas, unique strategies, effective tactics and innovations among CEOs in meeting their mandates under impeding conditions, and
- Impart leads to balancing, optimising and exercising trades-off while meeting the expectations of multiple stakeholders.

## Methods:

Expert presentations, panel discussions, case examples/studies and exercises led by external speakers and Chief Executive Officers of the SADC DFIs.

## External Speakers:



**Prof. Y.R.K. Reddy:** President, Academy of Corporate Governance India & Consultant to WB, IIFC, ADB, AsDB & Management consultant.



**Dr. Geoffrey Heald:** Senior lecturer in Negotiation Skills, Wits Business School, South Africa.



**Mr. Patrick Chisanga:** Corporate Governance and Management Consultant, Chair, Air Namibia (Z), Member of Private Sector Advisory Group, Global Corporate Governance Forum.



**Dr. Lufeyo Banda:** Advisor on Development Finance, SADC Secretariat.