

PROGRAMME

Day 1	
08.30 – 11.00	Inaugural Session Welcome Remarks – Dr. Herrick Mpuku, Programmes Manager, SADC - DFRC. Welcome Remarks – Mr. Letsebe Sejoe, Chief Executive Officer, Botswana Investment and Trade Centre. Opening Remarks – Mr. Lekwalo Mosienyane, President, Business Botswana. <ul style="list-style-type: none"> • Programme Overview • Introductions of Participants • Photo session - Group picture • PPP Inception • PPP Regulatory Framework
11.00 – 11.20	Refreshment and Networking Break
11.20 – 13.00	<ul style="list-style-type: none"> • PPP Feasibility Study
13.00 – 14.00	Lunch
14.00 – 15.00	<ul style="list-style-type: none"> • PPP Procurement
15.00 – 15.20	Refreshment and Networking Break
15.20 - 17.00	<ul style="list-style-type: none"> • Risk Matrix
Day 2	
08.30 – 11.00	Re-cap on Day 1 outcomes <ul style="list-style-type: none"> • Hiring a Transaction Advisor
11.00 – 11.20	Refreshment and Networking Break
11.20 – 13.00	<ul style="list-style-type: none"> • Contract Management
13.00 – 14.00	Lunch
14.00– 15.00	<ul style="list-style-type: none"> • Project Finance for PPPs
15.00 – 15.20	Refreshment and Networking Break
15.20 – 17.00	<ul style="list-style-type: none"> • Standardization for PPPs • Structuring a Bankable PPP
Closure	



The SADC DFRC is accredited as a training institution by Botswana Qualification Authority



The SADC-DFRC is a Subsidiary Institution of SADC

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PUBLIC PRIVATE PARTNERSHIPS



6th - 7th July 2016

Phakalane Golf Estate Hotel Resort

Gaborone, Botswana



PURPOSE

The PPP Foundation training will assist those who wish to use PPPs to develop and implement projects with the basic skills to understand and prepare a PPP Project.

THE PROGRAMME

The two day training programme is referred to as Foundation Training. It is imperative that at the end of the two days the participants can both understand and apply the concepts that they have learned.

The overall aim of the programme is how to implement Public Private Partnership Projects, and how to structure the relationship between the public sector and the private sector, so that risks are borne by those best able to control them. The programme also aims at achieving and increasing value for public services through the exploitation of private sector skills and competencies.

METHODOLOGY

The methodology will be highly participatory combining an action-

reflection methodology with group discussions and practical case studies, as well as discussing practical projects.

FACILITATOR

Mr. Kogan Pillay – Head PPP Network – SADC-DFRC. He assists SADC countries to develop PPP policies, frameworks and institutional arrangements to deliver bankable projects to the marketplace. He also coordinates the stakeholders, other 3P Networks and significant capacity building projects. Prior to SADC-DFRC, he was the Senior Project Development Manager - Project Preparation and Advisory as well as Investment Banking that responsible to identify and develop bankable projects for private sector participation with DBSA.

He was the Director of Business Development PPP Unit of National Treasury of South Africa from Dec 2004 until 2011. From May 1996 to August 2004, he was the Business Development Director for IZAZI Solutions, responsible for the provision of strategic direction to development banks relating to access to financial services for affordable housing

initiatives and funding of SMME's.

He was the Senior Policy Advisor at the Ontario Ministry of Financial Institutions from May 1989 until January 1996 and prior to that, he was associated to York University in Canada as Research Assistant and Teachers Assistant briefly in September 1988 until May 1989.

Kogan is a holder of MBA through Milpark Business School-Accredited (in association with Thames Valley University UK) Thesis on Black Economic Empowerment in the Information Technology Industry. He also holds a Master's Degree in Political Science York University Canada; major in Political Economy (Thesis on Economic Transition from Feudalism to Capitalism in Europe), as well as Hons BA in Political Science, York University Canada, major in Political Economy.