Day 3	
08:30 -10:15	**Structuring and packaging** • Key elements of structuring • PPP structures • Structuring challenges • Structuring startegy
10:15-10:30	**Break**
10:30-12:30	**Introduction To Project Finance Analytical Tools:** **The funding mix in project Finance**
12:30-13:30	**Lunch**
13:30-15:00	**Resource Mobilisation** • Why Mobilise Resources • To fund • To improve chances of winning a bid, project or tender
15:00-15:15	**Break**
15:15-16:30	• Marketing Strategy • Resource Mobilisation Process • Sources of funding • Uses of funds
Day 4	
08:30 -10:15	**INTEGRATED INVESTMENT APPRAISAL** **Alternative Investment Criteria** • Objectives • Estimation • Debt Service Ratios
10:15-10 :30	**Break**
10:30-12:30	**Other Key Concepts in Investment Appraisal** • Economic Valuation & Analysis of Projects • Willingness-to-Pay • Opportunity Cost Concept
12:30-13:30	**Lunch**
13:30-15:00	**Financial Economic Modelling:** • The concept
15:00–15:15	**Break**
15:15-17:00	**Financial Modelling Exercise** • Case Study
Day 5	
08:30 -10:15	**Role of the Board** • Responsibility • Effectiveness • Recapitulation
10:15-10:30	**Break**
10:30-13:00	**Group Reporting**
13:00-13:30	CLOSING REMARKS
13:30-15:00	**LUNCH**

Zimbabwean DFIs

AGRIBANK
Your all weather bank

idbz
Infrastructure Development Bank of Zimbabwe

SMEDCO
Small & Medium Enterprises Development Corporation
Promoting SME growth & sustainability

INDUSTRIAL DEVELOPMENT CORPORATION OF ZIMBABWE LIMITED

sadc dfrc
southern african development community
development finance resource centre

The SADC DFRC is accredited by the Botswana Qualification Authority as a training provider

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RISK MANAGEMENT

sadc dfrc
southern african development community
development finance resource centre

5th - 9th December 2016

Elephant Hills Hotel

Victoria Falls, ZIMBABWE

Objective

The programme is aimed at assisting participants in applying a risk management framework in the execution of their duties, while developing risk management policies, procedures and methodologies for their institutions, particularly with respect to credit risk. It will focus on the concepts, tools and techniques of credit risk management, but will also deal with aspects of market and operational risk.

The programme will also explore best practice in institutional arrangements for risk management in DFIs and related institutions.

Scope and Approach of the programme

The workshop will have a highly interactive delivery method ensuring involvement of all of the delegates.

A number of practical case studies will be used to test and reinforce key learning points.

Participants

The programme will be targeted at middle to senior managers involved in credit risk
assessment and management, including business and project analysts with a responsibility for risk management.

Facilitator

Mr. Siyanga Malumo has over 26 years of Project Finance Experience (mostly Infrastructure) and Capacity Building experience in Africa, Europe and North America. He is experienced in structuring, packaging and raising funds for Infrastructure Projects in Africa (for Governments, Parastatals, Private Sector, PPPs) using Corporate and Project Finance approaches. He is an expert in the area of Risk Management.

Programme

Day 1	
08:30- 09:00	**Registration**
09:00 -10:15	**Welcoming Remarks** **Introduction of Participants & Expectations** **The Concepts**
10 :15-10 :30	**Break**

10:30-12:30	**Key Elements of Investment I**
	 • The Stakeholders
	 • Advisors & Roles
	 • Basics of Project Development
	 • Investment Structures:
	    ♦ Government
	    ♦ PPPs
	    ♦ Private Sector

12:30-13 :30	**Lunch**
13 :30-15 :00	**Key Elements of Investment I** • Objectives of PPP
15:00-15:15	**Break**
15:15-17:00	**Introduction To Project Cycle** **Investment decision:** • Pre investment • Investment Phase I, II, III, IV
Day 2	
08:30 -10:15	**RISK MANAGEMENT** **Risk Profiling** • Risk Definition • Risk Identification • Objectives
10:15-10:30	**Break**
10:30-12:30	**Key types of risk**
12:30-13:30	**Lunch**
13:30- 15:00	**Basics of Due Diligence** • Definition and objectives • Key components of due diligence
15:00-15:15	**Break**
15:15-17:00	**Types of Due Diligence** • Financial • Economic • Human Resources • ICT **Credit checks** **Reporting**