

NEWS LETTER

SEPTEMBER 2021



THE SUSTAINABLE
DEVELOPMENT
GOALS
CENTER FOR
AFRICA

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DEVELOPMENT OF VALUE
CHAINS ROUNDTABLE
VIRTIAL DISCUSSION

BACKGROUND

The Southern African Development Community – Development Finance Resource Centre (SADC DFRC) was founded in 2003 as a subsidiary of Southern African Development Community (SADC). The DFRC is owned by SADC Development Finance Institutions (DFIs) Network, currently at 40 members. Both the DFRC and SADC DFI Network are recognized as SADC institutions under the SADC Finance and Investment Protocol (FIP) as per the responsibilities that follow:

- Strengthen DFIs in all sectors of their respective activities;
- Offer a policy research and analysis capability for the region;
- Effect capacity building and training of DFI staff;
- Facilitate the mobilization and sharing of information through a central hub for ICT;
- Engage in confidence building measures within the region for purposes of supporting investments;
- Offer advisory services to the governments of the state parties and DFIs in respect of development resources and financial services; and
- Identify and promote opportunities for cooperation and coordination in development finance in the region.

The DFRC has therefore developed a new 2019 – 2024 corporate strategy which seeks to align to the FIP objectives previously enumerated. The strategic foundations along with an intent which seeks to describe how the organisation proposes to meet its vision for the defined period are presented below:

MISSION

To support development finance institutions and governments to achieve national and regional development and integration through capacity building, research and advisory services.

VISION

To be a centre of excellence for development finance solutions.

UNDERPINNED BY A CULTURE OF:



Innovation



Stakeholder
centric



Transparency



Professionalism



Teamwork

STRATEGIC INTENT

To generate sustainable resources for programme delivery and establishment of regional research and knowledge centre for development finance by 2024.

THE SUSTAINABLE DEVELOPMENT GOALS CENTER FOR AFRICA (SDGC/A)

Management attended a conference on "Africa 2030: SDGs within Social Boundaries – Leave no one behind", on 22nd July 2021. The conference aim was to gather leaders from across the globe to present a candid perspective on the SDG progress across the African continent, lessons learnt, challenges and opportunities over the medium term.

CHARTERED INSTITUTE OF DEVELOPMENT FINANCE (CIDEF)

The DFRC participated at the Development Finance Forum 2021 held on 26th – 27th August, 2021, under the theme "Financing Africa's Growth: Role of Finance for Development". The CEO delivered an address with a focus on the SADC DFRC: Role in Promoting Development Finance and Capacity Building in the SADC Region. The Forum was attended by DFIs, development finance associates and post graduate students for the University of Cape Town on development finance throughout Africa.

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CHANGES IN DFI MANAGEMENT

The following are changes made recently in management of Network members:

- Mr Louis Du Toit was appointed Acting Chief Executive Officer of the Agribank of Namibia effective 2nd August, 2021, following end of contract for Mr Sakaria Nghekembua.
- Ms Jean Preira has been appointed Chief Executive Officer of the Development Bank of Seychelles following retirement of Mr Daniel Gappy.
- Ms. Nozizwe Mulela was appointed Managing Director for Eswatini Development and Savings Bank effective 1st September, 2021, replacing Mr Zakhele Lukhele who retired.

PROGRAMMES UNDERTAKEN

The following programmes were delivered during the second quarter of the year to September 2021, with some undertaken on a collaborative basis with strategic partners.

Emotional Intelligence and People Skills: 23rd – 24th June 2021

The programme looked beyond analytical intelligence and technical skills and covered other skills to better lead people, communicate effectively, adapt to different cultures, read people, and handle stressful situations. Twenty-three (23) people participated in the programme.

Blended Finance (Resource Mobilisation and Risk Mitigation): 27th July 2021

The round table discussion was done in collaboration with Convergence Blending Global Finance and the following topics were discussed:

- What is blended finance and how can it be used for risk mitigation and portfolio diversification?
- How can DFIs resource mobilise? and
- Strategies for executing blended finance projects.

The round table was attended by seventeen (17) participants.

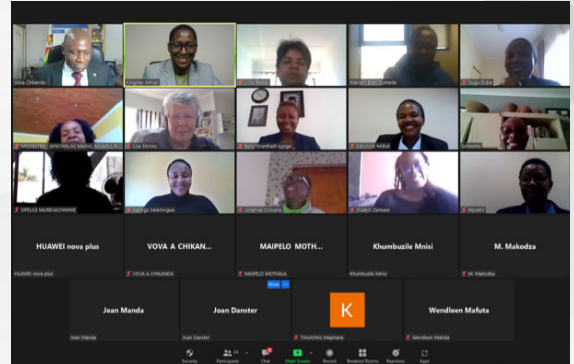
Monitoring and Evaluation: 11th – 13th August 2021

The programme provided an introduction to the essentials of Monitoring and Evaluation. The practical course was based on the publication "Ten Steps to a Results-Based Monitoring and Evaluation System (Kusek and Rist, published by the World Bank, 2004). A number of case studies were used to enhance the delegates learning opportunities. Delegates were given the opportunity to build their own examples of Monitoring and Evaluation using a practical spreadsheet-based tool. The programme was attended by twenty- seven (27) participants.

PROGRAMMES

Executive Secretarial Skills: 18th – 19th August 2021

The Workshop aimed to enhance professional relationship and task management techniques embodied in apt business protocol and customer service etiquettes, and to empower participants to sell their professional personalities first (Professional Branding) before selling the Organization as Executive Assistants and support staff, as they are the windows of their institutions to customers. Thirty-four (34) participants attended the programme.



Project Appraisal: 14th – 16th September 2021

The objective of the programme was to develop skills to plan and assess investment projects, redesign projects to add value, prepare project financing agreements and address stakeholders' concerns. The programme was targeted at business and investment analysts who are involved in the appraisal and design of investment projects in development and investment banking, as well as government.

Development of Business Value Chain Round Table Discussion: 28th September 2021

The DFRC organised a virtual roundtable discussion on 'Development of Value Chains in the SADC region' on the 28th September 2021. The roundtable discussion comprised of experts from SADC Secretariat, Mr Calicious Tatalife, SADC Business Council, Mr Tulo Makwati, Local Enterprise Authority (Botswana), Ms Dynah Solani and Export Development Fund (Malawi), Mr Chifuniro Kaimapanjira. It was moderated by Mr Dumisani Msibi, Group Managing Directro, Eswatini Development Finance Corporation (FinCorp).

The main objectives of the discussion were as follows:

- Role of development finance institution in the development of value chains;
- Enabling policies and laws for the development of value chains in the region;
- Identification of challenges and solutions in the development of value chains in SADC region; and
- Way forward for the region, DFIs and policy makers.

Fifty-two (52) participants attended from across the region.

sadc dfrc
southern african
development community
development finance
resource centre

The SADC-DFRC is a
subsidiary institution of SADC

**Development of Value Chains Roundtable
Virtual Discussion**

28th September 2021 0900hrs-1300hrs (CAT)

Join us at: <https://us02web.zoom.us/j/84461212633>

Moderator
Mr Dumisani Msibi
Group Managing Director
Eswatini Development Finance Corporation

Panellists

Mr Chifuniro Kaimapanjira
Chief Operating Officer
Export Development Fund

Ms Dynah Solani
Regional Manager-North
Local Enterprise Authority

Mr Calicious Tatalife
Senior Program Officer-Value Chains
SADC Secretariat

Ms Esther Epaphra
Director-Development Financing
TIB Development Bank

Mr Tulo Makwati
Coordinator
SADC Business Council

FINCORP
Expert Development Fund
LFA
SADC
TIB DEVELOPMENT BANK
SADC Business Council

The DFRC, in collaboration with SACREEE, facilitated four modules for SME's in Africa as follows:

Team Management:

31st August – 2nd September 2021

The programme aimed at increasing understanding of team dynamics and stages of team development, and recognizing the challenges and barriers to effective teamwork, as well as understanding how to build a competent and effective team.

Record Keeping and Preparation of Financial Reports:

7th – 9th September 2021

The programme covered all the critical aspects of bookkeeping from the time a sale/purchase is made up to the preparation of financial statements including the income statement, balance sheet and cash flows, which give a comprehensive picture of the company's operating activities, and are normally used by investors, market analysts, and creditors to evaluate a company's financial health and earnings potential.

Renewable Energy Marketing:

14th – 16th September 2021

The programme was aimed at assisting participants in mastering the principles and techniques of project development, marketing and management. The topics discussed included: a distinction between classical marketing and industrial marketing; the marketing mix/elements; marketing plan/strategy; responding to requests for proposals, quotations, tenders etc. and networking platforms.

Business Plan Development:

27th – 30th September 2021

The aim was to assist Micro, Small and Medium Sized Enterprises (MSMEs) to understand, own, analyze and assess their business proposal prior to submission to banks for funding. The programme also skilled MSMEs on how to understand financial and technical viability of their projects to determine their profitability.

UPCOMING EVENTS

	PROGRAMME	DATE	VENUE
1	Credit Risk Management	11 th – 15 th October 2021	Virtual
2	Capacity Building Review and Coaching	28 th – 29 th October 2021	Virtual
3	Capacity Building Review and Coaching	2 nd – 3 rd November 2021	Virtual
4	Environmental and Social Sustainability	23 rd – 24 th November 2021	Virtual
5	CEO's Forum	9 th December 2021	Virtual

For more information on upcoming programmes or requests for customized and institution-specific programmes, please contact Kingsley Mmipi, Senior Training Officer, on +267 3191146 or kmmipi@sadc-dfrc.org

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COVID-19 UPDATE: WORLD HEALTH ORGANISATION (WHO) TRAVEL ADVICE

Should I travel?

The WHO advises that, if one is in a high-risk group for severe COVID-19 but not fully vaccinated and do not have immunity from a recent previous COVID-19 infection, they should consider postponing travel to areas where COVID-19 is widespread. It is also advised that close attention be paid to the COVID-19 situation at the destination, and follow border entry requirements, which may include testing or quarantine.

It's important to know your health status and the risks of COVID-19 at your destination as you plan. The rules for travel depend on where your trip originates and your destination. Follow travel advisories issued by both the country of origin and of destination.

What precautions should I take during travel?

Wherever you are, follow COVID-19 prevention measures, such as wearing a mask, washing hands frequently, maintaining physical distance of at least one (1) metre, and avoiding crowded or poorly ventilated places and settings whenever possible.

Traveling may place one in areas that are closed, confined, or crowded (the three Cs), which puts one at a higher risk of being exposed to the virus that causes COVID-19. Whenever possible, stay in open, well-ventilated settings. While travelling, practice prevention measures even if you are fully vaccinated against COVID-19. Be sure to follow COVID-19 travel policies and rules required by venues, transport operators and travel hubs such as airports, bus terminals, and train stations. Know before you go.

Should I get a COVID-19 test before departure or upon arrival?

Know before you go. Some venues, destinations and countries require COVID-19 tests prior to departure or upon arrival as part of their strategies to prevent the spread of disease. COVID-19 tests conducted immediately prior to departure or on arrival are used in an effort to determine the health status of travellers. As always, continue adhering to the set protocols.

Every destination has its own policies, so it's important to be aware of testing requirements before you hit the road.

SAFE TRAVEL!

BON VOYAGE!

VIAJE BEM!



The SADC DFRC is a Subsidiary
institution of SADC

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