

**SADC DEVELOPMENT FINANCE INSTITUTIONS NETWORK
CHIEF EXECUTIVE'S FORUM**

HIGH - LEVEL PANEL DISCUSSION

“Mobilising Resources for Development – Lessons and Challenges”

**Protea Hotel Umhlanga Ridge, Durban-Republic of South Africa
4th December, 2014**

Programme Summary

The results of the 2013/14 scan of the development finance institutions (DFIs) and environment, and the recent PSGRS Self-Assessment and Peer Review in November 2014 demonstrate that one of the biggest challenges that the DFIs face is the mobilization of resources for investment in projects. Yet, this is one of the most important functions for the DFIs, to raise investible funds whether from the local and international capital markets, or from international development partners, and to apply these to the ever-growing needs for resources in the agricultural, industrial, SME, infrastructure and housing sectors and other areas of need.

This Forum takes the form of a panel discussion, and seeks to draw on the experiences of a cross-section of DFIs from the Network to explore the practical challenges and the opportunities for raising resources for critical socio-economic development projects within the SADC economies and across the region in support of the overarching regional integration goal. Through this high level dialogue, the Chief Executives and other senior executives of the DFIs seek a better understanding of issues surrounding this area, and thus enhance their capacity to develop more effective strategies for successful resource mobilization.

The programme will kick - off with the CEO of the DBSA setting the scene by generally looking at the need and challenge for resource mobilization, and relating this to the experience of the DBSA. The other panelists will provide an account of their institutional and country experiences.

The second session of the programme looks at cooperation between JICA and the SADC DFRC, and in particular, the capacity building programmes being undertaken by JICA for SADC DFIs. Of special interest is training on “Strengthening the Project Value Chain for SADC DFIs which was attended by 14 SADC DFI participants. JICA representatives and SADC DFI participants will review their experiences on the programme, while the results of the some of the surveys and discussions will also be presented. The discussion also considers the way forward for cooperation between the SADC DFIs and JICA.



The SADC-DFRC is a subsidiary institution of SADC

PROGRAMME

08:30 – 09:00

REGISTRATION

09:00 – 09:30

Official Opening: Honourable Premier of Kwazulu-Natal, Mr Edward Senzo Mchunu

CHAIR: Ms. Lindiwe Mdlalose, Acting Chief Executive
Land and Agricultural Bank of South Africa (LANDBANK)

09:30 – 09:50

Lead Address by Mr. Mohan Vivekanandam, Group Executive, Strategy Development Bank of Southern Africa

DFI EXPERIENCES:

09:50 – 10:05

Mr. Dumisani Msibi, Group Managing Director
FINCORP, Swaziland

10:05 – 10:20

Mrs Maria Fatima de Silveira, Executive Director
Banco de Poupanca e Credito, Angola

10:20 – 10:35

Mr. Bashi Gaetsaloe, Managing Director
Botswana Development Corporation

10:35 – 10:50

TEA BREAK

DFI EXPERIENCES:

10:50 – 11:05

Ms. Lerato Mangope, Head of Corporate Funding
Industrial Development Corporation, RSA

11:05 – 11:20

Mr. Michael Ndudzo, Chief Executive Officer
Industrial Development Corporation, Zimbabwe

11:20 – 11:30

Mr. Vinson Hailulu, Chief Executive Officer
National Housing Enterprise, Namibia

11:30 - 11:50

General Discussion

11:50 – 12:00

Concluding Remarks

JICA/ SADC DFI CAPACITY BUILDING PROJECT

12:00 – 12:15

Mr. Masao Shino, JICA Office South Africa
JICA's Institutional and Human Capacity Building toward SADC's DFI together with SADC DFRC

12:15 – 12:30

Mr. Tetsuya Fukunaga, TICAD Advisor to DBSA

12:30 – 12:45

Closing remarks by Mr Stuart Kufeni, Chief Executive Officer
SADC Development Finance Resource Centre

13:00

LUNCH