



SADC DFRC NEWSLETTER , ISSUE 1, MARCH 2012

Vision

“To be the centre of excellence, which efficiently and pro-actively facilitates development finance solutions for the SADC region”.

Mission

“To provide capacity building, policy research and advisory services in development finance to SADC development finance institutions and Governments—thereby contributing to SADC’s goals of economic growth and sustainable development”.

UNISA School of Business Head visits

The Acting Executive Director of UNISA’s Graduate School of Business Leadership, Professor Valiant Clapper visited the SADC Development Finance Resource Centre to acquaint himself with the activities of the DFRC and discuss opportunities for collaboration on 14th March 2012. Professor Klapper, who was accompanied by SBL International Manager, Mr. Zack Kone, and Deputy Director – Marketing and Communication, Ms. Cristal Peterson, met and held wide ranging discussions with Mr. Stuart Kufeni, Chief Executive Officer, and Dr. Herrick Mpuku, Programmes Manager on future cooperation between the two institutions.

The CEO of DFRC briefed Professor Clapper on the objective, activities and achievements of the DFRC in its 9 years of existence in the field of development finance. He emphasized the role of the DFRC in capacity building of DFIs in terms of human resources and systems and policies, as well as policy advice to governments in the region. He indicated that the DFRC had run a number of management development programmes in the past, was considering further strategic partnerships to enhance its role in the DFIs. Professor Clapper confirmed the desire of the SBL to work with the DFRC in its management development programmes. He indicated that UNISA SBL was one of the leading business schools in Africa with a wide international customer base.

There was general agreement that the cooperation between the two institutions could start with a pilot programme on high level management development programmes, and thereafter consider other opportunities.



- Professionalism
- Value and Innovation
- Stakeholder Focus
- Accountability
- Results Driven
- Employee Focus and Teamwork

- Policy Research & Advisory Services
- Capacity Building
- SME Development
- Infrastructure Support

- SME Development and support.
- Infrastructure Development

SADC PPP Network Meets in Midrand, South Africa

The first meeting of the Steering Committee of the SADC Public Private Partnerships met in Midrand, South Africa to discuss the plans for the Network. Representatives from 13 member states attended the meeting, while international cooperating partners from the GIZ (German Development Corporation), World Bank Institute, European PPP Expertise Centre, the African Capacity Building Foundation were also in attendance.

The meeting reviewed the milestones to the launch and operationalisation of the Network, and examined the constitutive documents of the Network to gain a better understanding of the concept and strategy of the Network. The role of the Network in the Finance and Investment Protocol was also discussed.

The meeting approved the proposed business plan and budget for the year 2012/13, which foresees the implementation of capacity building programmes and working group meetings as well as networking opportunities from members.

The members of the Committee applauded the work done by the Secretariat (DFRC) and the international cooperating partners in conceptualizing and operationalizing the Network.

DFRC attends OECD PPP Training in Zambia

The Programmes Manager Dr Herrick Mpuku attended a one week [training programme on Public Private Partnerships](#) organised for Government of Zambia by the Organisation for Economic Cooperation and Development in collaboration with the Japanese International Cooperation Agency (JICA), and held at the Fairmount Hotel in Livingstone, Zambia on 19th - 24th March 2012

The goal of the training course was to give government officials the skills they need to undertake infrastructure projects, from inception to termination, and empower them with the knowledge to develop and implement policies that strengthen the environment for infrastructure PPPs in their countries.

The course was aimed at professionals who have some experience with infrastructure projects and wish to improve their knowledge and decision-making capacity to enact policies related to PPPs. The resource persons included experts from the National Treasury of South Africa and the Organisation for Economic Cooperation and Development and the African Development Bank.

Dr Mpuku presented a briefing to the workshop on the status of the networking on PPPs in the SADC region and the development of a SADC PPP Capacity Development Strategy network in a paper on [SADC PPP Current Status and Prospects](#). In this paper, he outlined the milestones to the establishment of the SADC PPP Network, and the anticipated positive impact for member states, private sector and PPP practitioners in the region.

Training on Project Management and Monitoring & Evaluation

The SADC-DFRC in collaboration with Development Bank of Southern African (DBSA) held a workshop on Project Management, Monitoring & Evaluation in Botswana, Phakalane Resort on the 6th – 17th February 2012. The programme was attended by twenty nine (29) participants from sixteen (16) Development Finance Institutions, ten (10) SADC countries, countries represented were Botswana, Swaziland, Lesotho, South Africa, Tanzania, Namibia, Seychelles, Zimbabwe, Zambia and Mauritius.

The programme was a combination of Project Management and Monitoring and Evaluation. The component on Project Management is an integrated and comprehensive training course specifically designed for professionals working in private and public organisations. The programme covered modern techniques of project planning and scheduling, project cost estimate and budgeting, resource planning, risk management and quality management.



Monitoring and Evaluation covered result based monitoring and evaluation and it provided crucial information about public sector performance, a view over time on the status of a project, program, or policy, help formulate and justify budget request as well as identifying potentially promising programs or practices. Programmes were facilitated by Dr Peter Tobin and Ms Likeleki Komane. In his closing remarks, the Chief Executive Officer of SADC-DFRC, Mr

Stuart Kufeni emphasized that the need for sound Project Management skills is vital to the success of Development Finance Institutions by ensuring that projects are successfully implemented without cost and time overruns which can potentially disrupt the financing of the project and lead to its failure.

The closing ceremony was also attended by Mr Thabo Thamane, Chief Executive Officer of Citizen Entrepreneurial Development Agency (CEDA) and Dr Lufeyo Banda of EU SADC FIP Implementation Team.



Facilitators of programmes, Dr Tobin & Mrs Komane



(L-R) Mr Kufeni, Mr Thamane & Dr Banda during the closing dinner

Managing Problem Loans Training Programme



Mr Zakhele Lukhele

The SADC – DFRC in collaboration Industrial Development Corporation (South Africa), and in partnership with the Swaziland based DFIs convened a three day programme on Managing Problem Loans in Ezulwini, Swaziland on the 20 - 22 February 2012. Thirty (30) participants attended the programme, of which 26 were from Swaziland DFIs and 6 from different DFIs in the region.

The purpose of the programme was to enhance the skills of lending officers to improve the monitoring and anticipation of problem loans in the DFIs portfolio, and to adopt suitable strategies to rehabilitate the projects and make recoveries.

The workshop was closed by Mr Zakhele Lukhele, General Manager Corporate Services, Swazi Bank

Some of the participants who attended



Promotion and Financing of Renewable Energy

On the 5th – 9th March 2012, Southern African Development Community – Development Finance Resource Centre (SADC – DFRC), AADFI, Development Bank of Southern Africa (DBSA) and African Development Institute (ADI) held the workshop on Renewable Energy in South Africa (Midrand). The objectives of the workshop were to sensitize DFIs on the status and current trends in renewable energy agenda in Africa; share experiences of successful small and medium renewable energy projects in Africa, and to enlighten DFIs on how to set up and strengthen renewable energy unit in their institutions. In addition, the workshop aimed to discuss prospects of mobilizing finance from various windows to support lending to renewable energy businesses. The programme marked the take off of the green programme of the African national DFIs particularly in the area of promotion of renewable energy.

There were 61 participants in attendance from different SADC countries comprising of affiliates of the SADC – DFRC, AADFI, DBSA and ADI. Seventeen (17) countries were represented and they were Angola, Lesotho, Swaziland, South Africa, Tanzania, Egypt, Zambia, Mozambique, Zimbabwe, Namibia, Nigeria, Ghana, Kenya, Niger, Seychelles, Sudan and Togo.

Mr Stuart Kufeni, SADC—DFRC Chief Executive Officer in his closing remarks of the programme, highlighted that capacity building programmes like this are vital for the African region as they enhance our knowledge and understanding of the key issues in the energy sector in general, and in particular, the challenges of seeking out and utilizing alternative and renewable energy resources, so critical to our regional development programmes.

Promotion and Financing of Renewable Energy Workshop



Group photograph of participants



Photographs of some of the facilitators and participants in the classroom of the programme



Up-coming Programmes

The following are the programmes expected to take place in the first quarter of financial year 2012/13:

CAPACITY BUILDING

- Post Investment Monitoring and Managing Problem Loans: 7 - 11 May 2012
Venue: Namibia
- Corporate Governance for SMEs—Training & Workshop : 29 May—7 June 2012
Venue: South Africa
- Project Preparation for PPDF : 18 - 20 June 2012
Venue: South Africa

PUBLIC PRIVATE PARTNERSHIPS

- PPP Training with DFRC, DBSA and ADB : 4 - 8 June 2012
Venue: Zimbabwe (Harare)
- PPP Procurement : 21 –22 June 2012
Venue: South Africa

Programmes for the whole financial year 2012/13 can be viewed by following the link below;

<http://www.sadc-dfrc.org/index.php?id=581>